

Path to Applied Net for Operations Professionals

Going completely virtual for our annual Applied Net is a first for everyone – and we want to make it as educational, enjoyable and easy to navigate as possible. With multiple keynotes, 120+ sessions, a fully digital tradeshow floor and more, we asked our internal experts to build custom agendas for all roles. By using our Path to Applied Net guides, you can quickly view recommended sessions, networking, support and optimization opportunities, and the hottest booths to stop by (plus don't forget must-see exclusive evening events). So, when it comes time to building your agenda for this exciting 8-day event, use this as a guide to get the most out of Applied Net the second you step into our virtual front door.



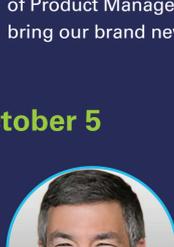
Get Inspired with Opening Keynotes Each Monday

Monday, September 21



Taylor Rhodes
Chief Executive Officer
Applied Systems

Don't miss Applied's CEO Taylor Rhodes as he delivers big company news and industry-changing announcements.



Michael Howe
EVP of Product Management
Applied Systems

Tune in to see Michael Howe, EVP of Product Management at Applied, bring our brand new products to life.

Monday, October 5



Brian Langerman
Chief Executive Officer
Applied Client Network

Hear from Applied Client Network's CEO Brian Langerman on how the Client Network is Applied's peer network on your digital path forward.



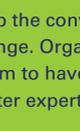
Rich Belanger
EVP of Product Development
Applied Systems

Listen in as Rich Belanger, EVP of Product Development at Applied, talks through our digital strategy and the transformation of our underlying technology.

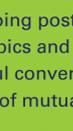


Where Education and Networking Work in Harmony

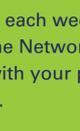
Kick off week one with these sessions tailored for you:



Entering Policies in Applied Epic for Efficiency and Reporting
September 21
at 2:30 p.m. ET



Commission Tracking and Reporting in Applied Epic
September 22
at 2:00 p.m. ET



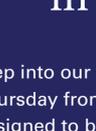
Expert Panel: Applied TAM Tips and Tricks: Operations and Workflows
September 22
at 2:00 p.m. ET



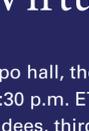
Paragraph Templates vs. Standard Templates vs. Master Templates
September 22
at 3:00 p.m. ET

Have a product-related question after one of your sessions? Make an appointment during either week with Applied Support and Optimization experts to get your most burning questions answered.

Come on back for week two's epic lineup of sessions:



Applied Analytics: Let's Get Started
October 6
at 2:00 p.m. ET



Expert Panel: How and Why Agencies are Using myEpic
October 7
at 1:15 p.m. ET



Applied Epic Report Layout Walk-Through: The Expiration Report
October 8 at
12:15 p.m. ET



Managing Your Servicers' Workloads Using Workload Reassignment in Applied Epic
October 8
at 1:15 p.m. ET

Keep the conversation going post sessions each week at the Networking Lounge. Organized by topics and region, the Networking Lounge provides a forum to have meaningful conversations with your peers and Applied subject matter experts on topics of mutual interest.

Agenda is listed in Eastern Time and is subject to change.

APPLIED | NET EXCHANGE

Get Your Virtual Swag and Check Out the Latest Innovation in the Virtual Exhibit Hall

Step into our virtual expo hall, the Applied Net Exchange, Tuesday – Thursday from 3:30 – 5:30 p.m. ET for a truly immersive experience designed to bring attendees, third-party solution providers, Applied product experts and insurer partners together. Connect face-to-face in product demos, explore groundbreaking solutions from more than 35 sponsors and exhibitors, and much more. To make it easier to navigate, we have created an easy-to-use map broken into categories for you to plan your visit.



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APPLIED SYSTEMS

Applied Client Network

BENEFITS AND SURETY

ease 33
Insurance Automation Group 23

COMMUNICATION TOOLS

blueC 802 Inc. & GoToConnect 17 S
DocuSign 16

Google Cloud 14 P
Lightspeed Voice 15 B

INSURANCE PRODUCTS

Applied Underwriters 54 S
Encova 28 G
MetLife 65 B
MiniCo Insurance 63 B
Nationwide 64 B
Safeco/Liberty Mutual 56 G
The Cincinnati Insurance Company 55 S
The Hanover Insurance Group 53 S
The Hartford 29 G
The Travelers Companies 66
Westfield Insurance 67

OUTSOURCING, IT SERVICES & CONSULTING

EQPI Accounting 41 B
Kite Technology Group 21 B
Redbird Security 22 B
Rigid Bits Cybersecurity 31
Staff Boom 32
Total CSR 43 B
WAHVE 42 B

PAYMENTS AND PREMIUM FINANCING

AcordPay 25 B
ePaymints 35
ePayPolicy 12 G
FIRST Insurance Funding 36 B
FIRST Insurance Funding of Canada 46 B
Imperial PFS 11 P
Red Planet Software 26 B
SimplePin 45 B
Simply Easier Payments 13 S

SALES AND MARKETING

Agency Revolution 34
Rocket Referrals 24 B
Salesforce 52 P
Talage 44 B



Take a Break and Have Some Fun with Us

Tune in each week Tuesday - Thursday at 1:45 p.m. ET for a 15-minute performance exclusive to Applied Net attendees.

Get ready to boot, scoot and boogie to top Country hits sung by:



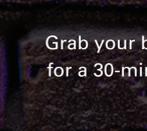
Lee Thomas Miller



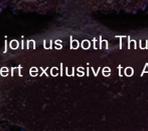
Greg Barnhill



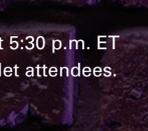
Jim Collins



Chuck Cannon



Rivers Rutherford

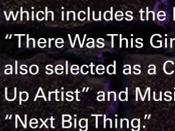


Bob DiPiero

Keep the fun going by tuning into our other breaks between sessions to hear peer testimonials, recognize award honorees and learn about some of our awesome sponsors.

Wrap-Up Each Week with a Bang at Our Exclusive Concert

Grab your boots and join us both Thursdays at 5:30 p.m. ET for a 30-minute concert exclusive to Applied Net attendees.



Riley Green on September 24

ACM New Male Artist of the Year winner Riley Green will close out the first week of the conference on September 24. The chart-topper recently released his full-length debut album, "Different 'Round Here," which includes the No. 1 hit "There Was This Girl." Green was also selected as a CMT "Listen Up Artist" and MusicRow 2019 "Next Big Thing."



Lee Brice on October 8

ACM Award-nominated and Curb Records recording artist Lee Brice will close out Applied Net 2020 on October 8. Brice is a GRAMMY nominee, a CMA nominee and a double ACM award winner, and he's taken six radio singles to No. 1, including "A Woman Like You," "Hard To Love," "I Drive Your Truck," "I Don't Dance" and "Rumor."



Have Questions?

Stop by the Help Desk and we'll be happy to help you. This event is for you, so we want to make sure you get the most out of it. You can always reach us at info@appliednet.com for any questions in the meantime.